

# Finding Target Companies Using Zoominfo.com

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# Researching Companies at

[www.zoominfo.com](http://www.zoominfo.com)

The screenshot displays the ZoomInfo website interface. At the top left is the ZoomInfo logo. To the right are navigation links: "Get a Live Demo", "About ZoomInfo", "Create Your Profile", and "Sign In". Below the logo is a search sidebar with fields for "Type First and Last Name Here" (with an example "Jonathan Stern"), "Job Title", "Company Name / URL / Ticker", "Industry Keywords", and "City / State / ZIP". There are also checkboxes for "Person", "Company", and "Location". The main content area has tabs for "People", "Companies", and "Home", with "ZoomInfo™ Directory" on the right. A central banner reads "Zoom In to the world's most dynamic database of people and companies" with "Updated Daily!" below it. Below this is a section titled "Three Ways to Search Today" with three columns: "1 FREE ZoomInfo™ Directory" (listing full search, find individuals, view profiles, and manage profiles), "2 TRADE ZoomInfo™ Community Edition" (listing full search and detailed contact info), and "3 PAID ZoomInfo™ Pro" (listing full search, advanced segmenting, and alerts). Each column has a "REGISTER" or "LEARN MORE" button. At the bottom, there are three boxes: "Sales Pros" (Shorten your sales cycle), "Marketing Pros" (Increase your delivery rate by 85%), and "Recruiters" (Cut your sourcing time by 85%).

# Company Search - Geography

**My Saved Searches** | **Clear Form**

Type First and Last Name Here  
Ex: Jonathan Stern

Job Title

Company Name / URL / Ticker

Industry Keywords

City / State / ZIP

Person  
 **Company**  
 Location

Metro Region / State / Country  
Done

- US States
- US Metro Regions
- Canadian Provinces
- Canadian Metro Regions
- Australia - All

US ZIP Code with Radius  
19063 | 10 miles

People employed by a company headquartered at this location

**People** | **Companies** | Home

ZoomInfo™ Directory

1 2 3 4 5 6 7 8 9 Next ▶

Find People | Add to List | Export | Save Search | Print

**7,875** Companies matching your criteria

**Results 1-25**

<input type="checkbox"/> <b>SunGard companies (NYSE: SDS)</b> <a href="http://www.sungard.com">www.sungard.com</a> Wayne, Pennsylvania \$1 bil. - \$5 bil. Revenue Over 10,000 Employees	SunGard Availability Services provides disaster recovery services, managed IT services, information availability consulting services and business continuity management software to more than 10,000 customers in North America and Europe. With four million...
<input type="checkbox"/> <b>AMETEK Inc (NYSE: AME)</b> <a href="http://www.ametek.com">www.ametek.com</a> Paoli, Pennsylvania \$1 bil. - \$5 bil. Revenue Over 10,000 Employees	AMETEK, Inc. (AMETEK) is a global manufacturer of electronic instruments and electromechanical devices with operations in North America, Europe, Asia and South America. The Company markets its products worldwide through two operating groups: the...
<input type="checkbox"/> <b>Checkpoint Systems Inc (NYSE: CKP)</b> <a href="http://www.checkpointsystems.com">www.checkpointsystems.com</a> Thorofare, New Jersey \$500 mil. - \$1 bil. Revenue 1,000 - 5,000 Employees	Checkpoint Systems, Inc. is a multinational manufacturer and marketer of identification, tracking, security and merchandising solutions for the retail industry. The Company provides supply chain solutions to brand, track, and secure goods for retailers...
<input type="checkbox"/> <b>SunGard Data Systems Inc (NYSE: SDS)</b> <a href="http://www.sungard.com">www.sungard.com</a> Wayne, Pennsylvania \$1 bil. - \$5 bil. Revenue Over 10,000 Employees	SunGard Data Systems Inc. is the world's leading software and processing solutions to retail, higher education, and...
<input type="checkbox"/> <b>Kenexa Corporation (NASDAQ: KEN)</b> <a href="http://www.kenexa.com">www.kenexa.com</a> Wayne, Pennsylvania \$100 mil. - \$250 mil. Revenue 1,000 - 5,000 Employees	Kenexa Corporation is a leading provider of talent acquisition and retention solutions. The Company's solutions are built around a suite of software applications that automate talent acquisition and...
<input type="checkbox"/> <b>Primavera Systems Inc</b> <a href="http://www.primavera.com">www.primavera.com</a>	Primavera is the largest independent provider of collaborative project, resource and portfolio management solutions. Primavera's world-class...

# Company Search – Select Industry

**ZoomInfo™ Directory**

212 Companies matching your criteria

Sort Order: Relevance

**Results 1-25**

- Safeguard Scientifics, Inc. (NYSE: SFE)**  
www.safeguard.com  
Wayne, Pennsylvania  
\$100 mil. - \$250 mil. Revenue 1,000 - 5,000 Employees
- EnerTech Capital**  
www.enertechcapital.com  
Wayne, PA, USA  
\$10 mil. - \$25 mil. Revenue 50 - 100 Employees
- EPX**  
www.epx.com  
Wilmington, Delaware  
Under \$500,000 Revenue 1 - 5 Employees
- Susquehanna International Group, LLP**  
www.sig.com  
Bala Cynwyd, Pennsylvania  
\$50 mil. - \$100 mil. Revenue 1,000 - 5,000 Employees
- Brinker Capital Inc**  
www.brinkercapital.com  
Berwyn, Pennsylvania  
\$5 mil. - \$10 mil. Revenue 50 - 100 Employees
- Paragon Ventures LLC**  
www.paragonventures.com  
Wayne, Pennsylvania

**Specify industry or industries by first clicking on down arrow by “Company” and then clicking boxes next to industries in which you are interested**

leveraging BuyerWall™, our revolutionary cardholder data protection system, to facilitate PCI compliance, to protect merchants, and to enhance consumer confidence. Targeting retail...

SIG has several affiliated entities around the world focused on private equity investments in the financial, technology, enterprise infrastructure, and technology-enabled business services sectors. Our teams have extensive experience in expansion stage...

At Brinker Capital, we focus on providing services to financial advisors so that they can provide the highly personalized investment solutions that their clients require. We offer managed account and mutual fund investment programs that bring together...

We thoroughly research potential buyers before marketing your company, ensuring they possess the financial resources to optimally acquire your business. With offices in Philadelphia, PA. and Charleston, S.C., Paragon

# Specify Company Size or Type

Criteria for people searches only

Company Name / URL / Ticker

Industry Keywords

City / State / ZIP

Person

Company

Industry

- Banking
- Brokerage
- Credit Cards & Transaction Processing
- Investment Banking

Type

- Public
- Private
- Education
- Non Profit
- Government

Ranking

- Fortune 100
- Fortune 500
- Fortune 1000
- Global 500
- Private 500
- Russell 3000

Revenue \$0 - No Limit

Employees 20 - No Limit

Find People Add to List Export Save Search Print

115 Companies matching your criteria

Results 1-25

- Safeguard Scientifics, Inc. (NYSE: SFE)**  
[www.safeguard.com](http://www.safeguard.com)  
Wayne, Pennsylvania  
\$100 mil. - \$250 mil. Revenue 1,000 - 5,000 Employees
- EnerTech Capital**  
[www.enertechcapital.com](http://www.enertechcapital.com)  
Wayne, PA, USA  
\$10 mil. - \$25 mil. Revenue 50 - 100 Employees
- Susquehanna International Group, LLP**  
[www.sig.com](http://www.sig.com)  
Bala Cynwyd, Pennsylvania  
\$50 mil. - \$100 mil. Revenue 1,000 - 5,000 Employees
- Brinker Capital Inc**  
[www.brinkercapital.com](http://www.brinkercapital.com)  
Berwyn, Pennsylvania  
\$5 mil. - \$10 mil. Revenue 50 - 100 Employees
- Paragon Ventures LLC**  
[www.paragonventures.com](http://www.paragonventures.com)  
Wayne, Pennsylvania  
\$1 mil. - \$5 mil. Revenue 20 - 50 Employees
- Franklin Mint Federal Credit Union**  
[www.fmfcu.org](http://www.fmfcu.org)  
Broomall, Pennsylvania  
50 - 100 Employees
- FreedomPay, Inc.**  
[www.freedompay.com](http://www.freedompay.com)  
Wayne, Pennsylvania

2. Click on company name to view profile

1. Select type of company and specify size by # of employees or revenues

Safeguard Scientifics, Inc. (Safeguard) is engaged in providing capital, as well as a range of strategic, operational and management resources to its partner companies. Safeguard participates in expansion financings, corporate spin-outs, management...

EnerTech Capital has been successfully investing in energy and clean energy technology companies since 1996. The Firm focuses on early to expansion stage ventures that dramatically improve the profitability of producing and consuming alternative and...

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company, le your

business. With offices in Philadelphia, PA. and Charleston, S.C., Paragon Ventures maintains strong working...

FMFCU has been providing economical, personal financial services to residents and employee groups throughout the Delaware Valley since 1970. Since then, we have grown to include more than 49,000 members, over 900 employee groups (including...

FreedomPay, Inc. is the world leader in business process outsourcing (BPO) to the global food service market delivering front of the house and back office applications built on a world class payment, loyalty and settlement

# View Company Profile

**ZoomInfo™ Directory**

People Companies Profiles Home

Company Profile Close Profile X

**Safeguard Scientifics , Inc.** (610) 293-0600  
435 Devon Park Drive Building 800 (610) 293-0601 Fax  
Wayne, Pennsylvania 19087 www.safeguard.com  
United States map

**Background**

**Revenue:** \$100 mil. - \$250 mil.  
**Employees:** 1,000 - 5,000

**Industry:** Venture Capital & Private Equity, Finance

**Products and Services:** value, technology companies, technology operating, More ▾

**People** All 32 people verified

Management Level	Job Function
Executive (12)	Engineering & Technical (2)
Manager (2)	Legal (2)
Non-Manager (1)	Marketing (4)
	Operations (1)
	Sales (1)
	Scientists (3)

**Related Companies**

Subsidiaries (All)	Similar Companies (All)
Laureate Pharma , Inc.	Draper Fisher Jurvetson
Clariant , Inc.	Redleaf Group Inc.
	Morgenthaler Ventures
	Canaan Partners LP

**Mergers & Acquisitions**

Acsis , Inc.  
Alliance Consulting (All)

healthcare information technology, the financial services

Do not bother with the “people” portion of Zoominfo unless you have a name. You have to pay for contact names and information.